



Bruce Smith, a manufacturing industry expert with 30 years of proven experience in building superior teams, increasing profitability and accelerating growth, consistently and substantially improves enterprise value at every organization he leads.

Bruce has worked closely with leading private equity firms and entrepreneurs, holding key executive management positions, including his most recent role as president and CEO of BTM Company, a global leader of precision engineered tooling and production equipment for sheet metal clinching, piercing and inserted fastener applications. With Bruce at the helm, BTM grew nearly 40 percent in a three-year period.

Previously, Bruce served as president and CEO of Elyria & Hodge Foundries, a provider of highly engineered castings, president and CEO of automotive supplier Piston Group, a modular assembler of automotive components, president and COO of Guilford Mills, a supplier of automotive interior fabrics, and president and COO of United Plastics Group, an engineered injection molding company. In these roles, Bruce significantly grew revenues and profitability by developing “blue ocean” strategies and implementing lean manufacturing methods.

Bruce holds an MBA from Harvard University and a bachelor's degree in mechanical engineering from Carnegie-Mellon University.

The married father of four enjoys spending time with his family, reading, athletics, music and travel.